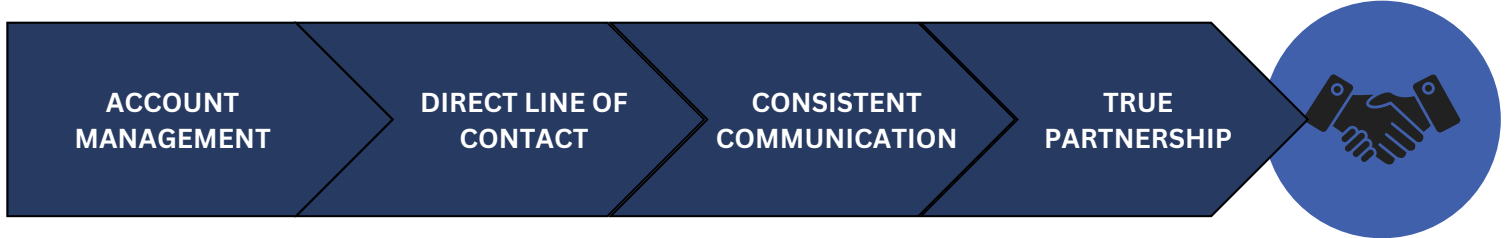




Statement of Capabilities

We value our clients so much that our entire business is centered on our customer experience. As part of this commitment to excellence, our Strategic Account Solutions team is there to help you with your business objectives.



CORE COMPETENCIES

Supply and Distribution Serving Your Purchasing Needs

Unifying Supply Processes | Hundreds of Product Lines | Experts in Sourcing | Strategic Supply | Support

Value Added Services

Repackaging | Converting Services | Custom Labeling | Custom Packaging | Cable Assemblies | Laser Cutting Kitting | 3PL

Strategic Account Solutions

Account Management | Direct Line of Contact | Consistent Communication | True Partnership

Vendor Managed Inventory

Significantly reduce landed costs by alleviating time, space, and pain associated with all administrative functions such as material sourcing, procurement, and warehousing

WHAT DO YOU GET AS A STRATEGIC ACCOUNT?

- A dedicated account manager and support team (60+ years experience.)
- A direct line of contact for any questions or concerns that may arise.
- Capability to identify goods and services that best meet your goals.
- Emails to entire team so that we can make sure to help you the same day.
- Consistent communication throughout the year.
- A partner to help you continue to improve your business.
- Follow Ups with lead time, tracking info and other pertinent information.
- Service far beyond the sale.
- Partnership- building relationships.
- Invest in the future of your company on your own terms.



Cumberland Electronics Strategic Supply Solutions
 2501 Sycamore St, Harrisburg, PA 17111
 800.955.0225
www.CE3S.com
sales@ce3s.com



WE CAN HELP

Cumberland Electronics Strategic Supply Solutions (CE3S) is a broad line distributor serving various markets with products from hundreds of manufacturers. Our vast depth of products offers you a one-stop shop for all your supply needs. In addition to the products listed below, our team can offer expertise in:

- Special Project Planning
- Workstation/Workbench Design & Procurement
- Growth Planning and Product Sourcing
- ESD Surveys & Assessments

Batteries
Board Repair Pens
Chemicals
Conformal Coating
Contact Cleaner
Cutters
Degreaser
Desiccant Packs/Humidity Indicators
Dissipative Binders
Dissipative Document Holders
Dusters
ESD Badge Holders
ESD Bags
ESD Brushes
ESD Cart Covers
ESD Containers
ESD Floor Products (Buff, Stripper)
ESD Packaging (Foam, Trays)
ESD Protected Area Products
ESD Safe Solvent Dispensers
ESD Vacuum
Floor Mats
Flux
Flux Remover
Foam
Foot and Heel Grounders

Freeze Spray
Fume Extraction
Glass and Surface Cleaner
Gloves
Grounding Hardware
Ionization
Isopropyl Alcohol (IPA)
Lab Coats
Lead Testers
Lubricants
Meters and Measurement
Multimeters
Probes and Spudgers
Smocks
Soldering Accessories
Soldering and Rework
Soldering Guns and Irons
Soldering Stations
Soldering Tips
Specialty Cleaners
Test and Measurement
Tools and Production Supplies
Wire Management
Workstation Monitors
Worksurface Mats
Wrist Straps and Coil Cords



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